

THE FRANKLIN LAND TRUST, INC.

Position Description

LAND PROTECTION SPECIALIST:

Full-Time Position

August 12, 2010

General Responsibilities: The Land Protection Specialist (LPS) assists with farm and land protection projects in support of the mission of the Franklin Land Trust ("FLT"); provides land protection information and technical assistance to landowners and cooperating organizations in FLT's region; represents FLT at assigned meetings and events. The Land Protection Specialist works as part of a land conservation and stewardship team facilitated by the Director of Land Conservation (DLC).

Specific Duties and Responsibilities:

Land Protection

- Identify and evaluate potential farm and land protection projects, including field assessment of agricultural and conservation values (scenic, ecological, agricultural, etc.);
- Work with farmers to complete State Agricultural Preservation Restriction (APR) Program applications;
- Prepare and implement property protection strategies using land protection selection criteria;
- Coordinate the work of appraisers, surveyors, engineers, legal counsel, and other professional consultants, and work with state agency staff on specific conservation projects;
- Prepare project reports, proposals, budgets, and presentations;
- Represent FLT in collaborative arrangements with conservation organizations, municipalities, and governmental agencies;
- Prepare state conservation restriction (CR) applications for CR approval process;
- Make presentations to landowners, conservation organizations, community groups, municipal boards, and committees of FLT;
- Assist in preparing and implementing fundraising strategies for conservation projects;
- Negotiate donations and bargain sales to facilitate the protection of land;
- Represent FLT at membership events and public events;
- Assist with correspondence, research, proposals, and other writing assignments related to farm and land conservation;

General Organizational Support

- Work with DLC on identifying and applying for funding support for FLT's land conservation and stewardship program.
- Assist with general FLT fundraising events as needed.

Qualifications: Commitment to the conservation mission of FLT. Bachelors or Masters degree in natural resource management, real estate law, regional planning or related field, with two years related work experience; expertise in conservation methods; demonstrated communication (writing and public speaking), negotiation, leadership, interpersonal, and teamwork skills; computer and cartographic skills and knowledge essential; experience with and knowledge of GIS required; *(continued on page 2)*

Qualifications: *(continued)*

background in natural resources is desirable as is familiarity with western Massachusetts' landscape and communities. Experience working with state land protection programs desirable. Ability to travel within Massachusetts and to attend evening and weekend meetings and events is essential.

Administrative Support: Very limited. The individual in this position must be prepared to handle his/her own correspondence, filing, and record keeping.

Location: Franklin Land Trust Headquarters, Shelburne Falls, MA

Compensation: Depending upon experience and qualifications. Includes stipend for health insurance, and other benefits.

Closing date: When filled.

To apply: Send cover letter with salary requirements, resume, and three references to: Land Protection Specialist Search, Franklin Land Trust, P.O. Box 450, Shelburne Falls, MA 01370 or email Alain Peteroy at apeteroy@franklinlandtrust.org. No phone calls please.